

WEATHER FORECAST:

Tomorrow: Fair

THE EVENING NEWS.

TEMPERATURE TODAY:

At 3 p. m., 57 degrees.

DEVOTED TO MAKING ADA A LARGER AND MORE PROGRESSIVE CITY

VOLUME 3

ADA, INDIAN TERRITORY, FRIDAY EVENING, OCTOBER 5, 1906

NUMBER 168

NEW ARRIVALS

Our large line of
Fabian Skirts and
Coats is Now In.



We invite the Ladies of
Ada and vicinity to
come in and look
through our line of the
Newest Styles and
Cloths in Coats and
Skirts.

SCOTT-HOARD CO.

CUBAN SENTIMENT WANTS UNCLE SAM TO REMAIN

Havana, Oct. 5.—Now that the disarmament of the revolutionists and government volunteers is progressing steadily, thoughtful people of all nationalities are discussing the possibilities of Cuba's future form of government. The inside information which has been carefully withheld for the past four years is now voiced openly and the wish that the United States retain some measure of actual control in Cuban affairs is heard more insistently than ever.

Representatives of leading elements both Cuban and foreign have been asked to attend a meeting Sunday to discuss some plan by which all classes will be enabled to express their ideas on what the future form of government should be. One plan suggested is the formation into groups of the various foreign elements, each of which will

formulate its own project of government. The idea of holding the elections in January has been entirely abandoned, the general preference among the Cubans appearing to favor the holding of elections in June. The question of the status of congress and whether senators and representatives are to receive their salaries after the establishment of the provisional government will be decided in Washington.

Dixie Minstrels.

The Dixie Minstrels drew a crowded house Thursday night. Taken as a whole the aggregation was a good one and the singing and dancing was above the ordinary. Those in attendance would probably have better appreciated the entertainment had it not been cut short at the end.

BAY STATE DEMOCRATS FOR BRYAN AND HEARST

Boston, Mass. Oct. 5.—A new area for the Massachusetts democracy was inaugurated yesterday by the state convention of that party, after a turbulent struggle ending in indorsing both W. J. Bryan and W. R. Hearst. John B. Morgan, District attorney for Suffolk county, who was already the nominee of the Prohibition party and the Independence League, was nominated for Governor by acclamation. Save in one possible particular Moran dominated the convention absolutely and completely and his so-called radical wing of the party, in which he is the sponsor and active leader was in control.

The platform indorsed the leadership and democracy of both Bryan and Hearst. The planks relative to Bryan and Hearst follow:

"The democracy of Massachusetts is proud to swell the note of praise for the distinguished Nebraska democrat, Americans great commoner, whose moral leadership has been of world-wide influence and whose voice has been raised for the uplifting of humanity in every land, whose nomination by our party for the highest

office in the nation's gift was proof of our party's wisdom and whose defeats only endeared him the more to the democracy which admired him for all it cost him to be right. While Bryan lives we shall not want for an exemplar for all that is best and truest in Democracy.

"The democracy of the entire state of New York has named for governor a man whose effective efforts for the advancement of democratic principles have been the wonder of our modern political history.

All that great wealth, great industry and ability faith and courage can do, in expounding sound principles and exposing to the people's gaze the enemies of the republic W. R. Hearst the democratic candidate for Governor of New York, has done and we congratulate New York upon its wise selection of a leader and send Massachusetts, heartiest wishes for Mr. Hearst's election."

Singer & Meeks, are arranging their store on West Main street to display goods most advantageously. They ask you to inspect their line.

FOR CORPORATE INTERESTS OR FOR THE PEOPLE--WHICH

Say, Mr. Voter, are you satisfied with the manner in which railroads have extorted exorbitant rates from you for years? In Oklahoma are some of the greatest coal fields in the United States and yet you have had to pay as much for coal as though the nearest mines were located in Colorado or hundreds of miles away. In Missouri where mines are located within the state, the people can have their winter's coal put in the bin for from \$2 to \$3 per ton. In Joplin, Missouri, McAlester coal is sold for \$3 per ton and in Oklahoma City, much nearer, it is sold for \$6.

The railroads of Oklahoma are making the people pay the difference; from \$2 to \$3 per ton is given to the railroads as a gift every time the citizen buys a ton of coal. Kansas farmers get a 12 cent rate on wheat from Kansas City, 90 miles north of here, to Galveston. The best the Oklahoma farmer can get is a 25 cent rate. Farmers are compelled to hand over to the railroads 16 cents per hundred above what is charged the Kansas farmer.

But this is not all the advantages and disreputable methods of the railroads in Oklahoma. Since the republican administration in Oklahoma the assessment of these same roads have been on an average of \$3700 per mile. Every republican official who has anything to do with the assessing of the roads owed his appointment to the railroads. The assessing board consists of the governor, secretary and auditor. When Tom Ferguson was governor he assessed the roads as they desired. He is the creature of Dennis Flynn, attorney for the Frisco-Rock Island.

Henry Asp, who is the republican

candidate for constitutional delegate, is the general solicitor of the Santa Fe system, and so great is his influence with the republican administration and officials that he wrote the enabling act, according to the Santa Fe organ at Guthrie, which has not been denied by Bird McGuire or any of the republican officials. In fact Bird McGuire says that Henry Asp was the man who advised him on the legal points of the bill.

These men who are at the heads of the railroads of Oklahoma are the acknowledged leaders of the republican party and are doing all they can to control the constitutional convention. Is it likely that they will look to the interests of the people when all the records of the past show that they have been with the railways that have been robbing the people?

Henry Asp has defeated every bill that was presented to the legislature for regulating the railroads or to compel the railways to give a square deal to the people. Do you think that he has suddenly reformed and is now going to work for the people, instead of the corporation that is paying him a large salary and to whom he looks for financial gain?

This campaign is a test of the peoples' desire to control the railways. The democratic party is the only one that is in a position to help the people and if they are really anxious to obtain relief from railroad domination, they can have that privilege by voting with the party that declares for the initiative and referendum in the constitution and for the blanket primary, the two things that takes the power away from the railroads. —Campaign Committee.

BE WISE

And buy your Furniture
of W. C. Duncan. Quality
way up and prices
way down. We have
everything in the way of

Nice Uptodate Goods

for the home from the
humble cottage to the
stately mansion from
kitchen to parlor....

Look us up when you
are in need of Furni-
ture of any kind....
YOUR TRADE SOLICITED

W. C. DUNCAN

PHONE 108

NO. 106 E. MAIN ST.

SAYS BOTH SIDES NEED WATCHING AT THE POLLS

Phoenix, Ariz., Oct. 5.—Gov. Kibbey has received the following letter from President Roosevelt:

"My Dear Governor Kibbey: I am sorry to say that grave charges have been made to me that under the organization of which you are the active leader there will not be a fair count of the votes on the question of statehood. If these charges were well founded I need not say to you that it would be a national disaster. I have no doubt there is no truth in them, but some prominent people in the United States do believe them and they are joined in the belief by some of the most prominent people in Arizona and New Mexico. Therefore to avoid all criticism I direct that if you can in any way arrange it you will have representatives of the statehood present at the canvassing of the votes on statehood. I have sent a copy of this letter to Gov. Hagerman of New Mexico and directed him to make the same arrangement, that is

to have representatives from both the statehood and the anti-statehood parties present to witness the count of the votes."

Governor Kibbey at once sent a copy of this letter to Thomas S. Wilson of Tucson, president of the joint statehood league and wrote him that inasmuch as no statehood party has filed the name of a candidate with the territorial secretary, he asks Mr. Wilson to furnish the names of statehood advocates to serve on election day and witness the count in each precinct.

Shot Horse to Save Child.

Ardmore, Oct. 5.—In order to save from injury W. A. Watts' little child who was in a runaway yesterday, Will Rodgers of this city shot and killed the frightened animal. The street was packed with people waiting for a circus parade when the runaway horse attached to a buggy came tearing up the main street.

INCENDIARY FIRE WIPES OUT 4 STORE BUILDINGS

Special to News:

Mill Creek, I. T. October. 5.—Fire broke out in the grocery store of R. A. Duncan at this place at four o'clock this morning and spreading consumed four frame store buildings. These included the law offices of Walter & Faust who sustained slight loss, being able to remove most of their possessions; Dawry's barber shop, from which most of the contents were rescued; J. M. Duncan, jeweler, who sustained a loss of \$600. R. A. Duncan's loss is about \$1,000 with partial insurance.

The flames were arrested only after burning to brick walls on each side.

The opinion prevails that the fire was of incendiary origin. It is believed that the grocery store was first robbed, then burned to conceal the robbery.

BLAZE AT OKLAHOMA CITY

Only By Heroic Effort Was Its Spread Prevented.

Oklahoma City, Oct. 5.—Fire broke out in the rear of the W. D. Wright poultry house yesterday afternoon and before the flames could be checked by two fire engines and the entire fire department several buildings had been consumed and it was by great effort the flames were prevented spreading to several wholesale houses. Several loaded freight cars and furniture and other articles in storage were consumed. The loss will amount to \$25,000.

M. L. Walsh will furnish you with the White Swan brand. Phone 17.

95-11

CONVENTION ANNOUNCES WEAVER THE NOMINEE

Pursuant the democratic central committee's call the delegates chosen at the various boxes in Tuesday's primary for the 87th district assembled in convention Friday morning in the U. S. commissioner's court room. The body was composed of five delegates from each of the 21 precincts. Besides there were in attendance a number of leading democrats outside of the delegations. The principal objects of the convention were to formally announce the nominee in accordance with the plurality vote of the recent primary and to promulgate a platform for the district campaign.

The temporary organization consisted of W. H. Ebey, chairman, and Q. D. Gibbs secretary.

On motion of Dr. Ligon, carried unanimously, the usual committees, save those on platform and resolutions, were dispensed with; this in view of there being no contests of any nature pending. Proceeding to permanent organization, a motion by O. B. Weaver that the temporary organization be made permanent was unanimously carried.

J. P. Crawford moved that the chairman, the secretary and Carlton Weaver be authorized to select at once a committee on platform, to be composed of one delegate from each precinct. Dr. Ligon proposed as an amendment that outside democrats be invited to deliberate with the committee on platform. Amendment was accepted and the motion prevailed.

After a ten minutes recess the appointment of the following 21 members of the platform committee was announced: Precinct 1, Wm. Earl; 2, C. C. Eppler; 3, J. E. Grigsby; 4, J. P. Crawford; 5, W. H. McElroy; 6, Jap. Copeland; 7, J. M. Harris; 8, Dr. J. N. Norris; 9, John Davis; 10, Bob Walker; 11, Chas. Edsel; 12, C. W. Nutt; 13, H. Colbert; 14, Will Maharg; 15, J. W. Lynch; 16, Mr. Hopkins; 17, J. H. Stalcup; 18, R. H. Vaughder; 19, W. Y. Chitwhod; 20, Jack Myers; 21, Wm. Tabor.

Then a motion prevailed that adjournment be had until 2:30, allowing

(Continued on Page 2)

AGEES' SPECIAL For Friday and Saturday

When you visit our store FRIDAY and SATURDAY you will see displayed on the left-on BARGAIN TABLES—a big line of MENS' HATS in all the new shapes and colors. Not a hat in the lot worth less than \$2.50. Many worth more. Just to stimulate business take your choice Friday and Saturday at... \$1.50

Next to the Hats we place a lot of Gents' SAMPLE SHIRTS—all sizes, all colors—worth 75c. Friday and Saturday only..... 39c

When you are in, don't fail to look at our SUITS for MEN and BOYS. Watch this space in Monday's paper. SOMETHING SENSATIONAL.

Yours truly,

Gus Agee

West Main St. White Front
See Our Window Display

Evening News

S. B. WEAVER, PUBLISHER
D. STEINER, BUSINESS MGR.

Published as second-class mail matter March 28, 1904, at the post office at Ada, Indian Territory under the Act of Congress March 3, 1879.

Advertising rates on application

ANNOUNCEMENTS

Subject to the action of the Democratic county primary election.

For Sheriff
ROBERT NESTER
A. A. (GUS) BOBBITT
L. E. (LEM) MITCHELL
MART WALSH
JAMES D. GAAR
J. D. (ED) FUSSELL

For County Clerk
C. A. (CHARLIE) POWERS
W. S. (SAM) KERR
H. WOODARD

For County Treasurer
J. C. CATES

For County Tax Assessor
C. C. HARGIS
W. H. NETTLES

ASP AND FELLOW SERVANT LAW

Henry Asp, the captain of republican industry in Oklahoma, is opposed to a practical fellow servant law. His platform declaration, written by himself, shows it.

He declares in favor of "an employers' liability law which is a timeworn political trick of railroad corporations to defeat real fellow servant legislation. A fellow servant law, in its popular sense, is applied only to railroad, and other corporations engaged in the business of transportation. The employers' liability law, which Mr. Asp insists must be fair to capitol and labor would include the farmer, the merchant and the manufacturer, as well as the transportation company. His real purpose is to defeat rather than to enact such a law, he hopes to unite in the aid of the railroads the combined opposition of employers of help of any kind or class. This is an old played out dodge, and will not deceive any one.

TALK up that bond election Monday.

DEMOCRACY is for all and all for democracy.

TODAY the democratic delegate nomination is made unanimous.

WONDER if some of these republicans really believe they have a chance to carry the 87th district—or is it a mere hallucination?

OFF FOR CUBA

Oklahoma Soldiers Ordered to Atlantic Coast

Lawton, Okla., Oct. 5—The pack train, stationed at Fort Sill for the past two years, left yesterday for the Atlantic coast upon orders from the Secretary of war to be transported immediately to Cuba. These are the first Oklahoma troops of equipment ordered to the seat of war.

A detachment of soldiers were in the city last evening looking for a deserter, who had stolen a suit of civilian clothes and a sum of money and left the post for parts unknown.

PETITIONS FOR PARDON

Remarkable Family Feud Connected With Murder Case

Guthrie, Ok., Oct. 6—Application has been made to Governor Frantz for a pardon for John T. New, now serving a life sentence for the murder of William Doyle in Washita county several years ago. A remarkable feature of the case is that Mrs. New, and Doyle's widow are sisters and that the later, now Mrs. M. J. Brown, of Hobart, Ok., appeared here to remonstrate against the pardon of New. The sisters have not spoken to each other since the murder.

New shot Doyle and then crushed the body with his gun. A domestic feud of long standing had existed between the men. New left his home in Pilot Point, Texas and came to Oklahoma to get away from the strife. The Doyle's came to Oklahoma a year later and settled close to New. Clemency is asked for New on the ground that years of discord with Doyle lessened New's criminal responsibility.

NEITHER WANTED A JOB

Farmer and Merchant Have a Comic Dialogue

A substantial young farmer, clad in his jumper, stood on the street corner questioning his friend, the News reporter, as to where a laborer could be procured to work up some timber. A substantial merchant of Ada came along, stopped abruptly and in all seriousness asked the young man if he wanted a job.

"What sort?" quizzically queried the later.

"Distributing some hand bills on the streets," explained the merchant prince.

"Believe not," the farmer replied, "Don't you want a job?"

"What doin'?"

"Sawin' some wood."

"None, scarcely," and the merchant rather mystified, skiddooed. The farmer grinned and the News man could not resist a snort.

NINETEEN BODIES RECOVERED

Probably Forty More Entombed By the Hine Explosion

Pocahontas, Va., Oct. 5—Nineteen are dead and from thirty to forty more men entombed and doubtless all dead is the situation up to a late hour tonight at the West Fork Mines of the Pocahontas Colliers Company, where the explosion occurred late Wednesday afternoon.

The bodies of these men were recovered from the mines as the result of heroic work of a band of thirty-five men constituting a rescue party that worked incessantly through the hours of the night and day.

Home Coming For Georgians

At Atlanta, Ga. The Frisco System will sell round trip tickets for the above occasion at the low rate of one fare plus \$2.00.

Tickets on sale October 8th and 9th, final return limit thirty days from date sold. Rate open to everybody.

Here is your chance to visit the Southwest.

For full information see the Frisco agent or address

F. E. Clark, D. P. A.,
Wichita, Kansas.
D. C. Farrington, T. P. A.,
Oklahoma City, Okla.

WHITE SWAN

brand on food products is the emblem of purity. Every thing packed under the White Swan Brand has to be the very best the market supplies, packed while fresh, by improved processes, no coloring nor adulterations of any character used. White Swan is a guarantee of the best that money can buy, so if you are fond of good things to eat, always insist upon White Swan. If your grocer does not keep White Swan, send us his name.

THE
Waples-Platter
Grocer Co.

Denison, Fort Worth,
Dallas.

CONVENTION ANNOUNCES

WEAVER THE NOMINEE

(Continued From Page One)

time for the committee to prepare its report.

At this hour—3:30—the committee has reported and the convention is engaged in a discussion of the platform to be adopted. A full report of subsequent proceedings will appear in Saturday's News.

ALL FEATURE CIRCUS.

When it comes to a family vote, the circus leads every other kind of entertainment, and how it has grown in the last few years! This applies not only to the size of the tents, but to the general tone and excellence of the things it offers. The great Adam Forepaugh and Sells Brothers' enormous shows united are a vivid example of this truth. It has grown so big that four special trains are required to haul it from place to place. In addition to its many wonders it has a big fire show, in which forty famous fire fighters appear, with a spectacular back ground of over 1000 people. The big circus tent is provided with seating accommodations for ten thousand people. Three rings, two enormous stages and a hippodrome track one-quarter of a mile long, with a forest of overhead riggings are used for the circus features. Most of the acts are new, strange as this may sound, and have created sensational interest in European countries. There are more than two hundred performers in the revolving bill, as many as ten acts going on at one time. Every second of time counts in the ring acts. In fact, the frictionless movement of a tremendous circus program, like that offered by Forepaugh Sells Brothers, is one of the very remarkable things about the big shows, and is calculated to take some of the conceit out of the average, puffed up theatre spectacle stage manager.

Captain Webb's educated seals bring home the fact that these small headed beasts are the most intelligent in all wild animal nature. They occupy the two great stages and take a cue with the sympathetic of the most fervent and cultivated artist. They play musical instruments, balance and toss balls to each other, and juggle different objects with the most expert human dexterity. It is the most marvelous exhibition of animal training in the whole world. Will be in Ada Friday October 12.

To the Public.

We have engaged the services of Miss Alice Sanders who will have charge of our dry goods line. She asks her friends to call and see her. Our line of fall dress goods and suitings is complete, in fact the best we have ever carried. Come in and let us show you. 167-d3 w1 LOWDEN & SHIRLEY

For new fall and winter goods call on Singer & Meeks, West Main street, d66-3t

A RECIPE FOR DIAMONDS.

If Anyone Wants to Make a Few Here Is the Way to Go About It.

Would you like to know how to manufacture diamonds—real diamonds? The process is somewhat difficult, requiring time, patience and some outlay of money, but then consider the possible results! The diamond, we know, says the New York Herald, is simply carbon in a transparent crystalline form. It comes of humble parentage and is brother to the lump of coal.

Unlike easily crystallizable bodies, carbon is insoluble in all ordinary solvents, but molten metals will combine with it. Let the diamond maker choose iron for a solvent for charcoal, melting it in an electric furnace, allowing it to take up as much carbon as it can—in other words, saturate itself with carbon. The crucible containing the white hot metal should then be plunged into a bath of molten lead. The result will be that globules of iron will rise to the surface of the lead and are quickly cooled on the outer surface. Inside the hard crust the iron remains for some time in a molten condition, and, as iron expands in solidifying, the contents of these little globules receive a pressure unattainable by any other means. When the lead becomes solidified some bullets of iron will be found bound up in the mass. Dissolve with some powerful acid first the lead and then the iron, and a residue of carbonaceous matter will be found to contain tiny crystals—real diamonds. Any chemist with a well equipped laboratory can make diamonds in this way, but the largest of them will not be more than a fiftieth of an inch in diameter.

Birth of a New Russia.

However completely the czar's government may enforce its authority in rebellious cities and districts, there is a new Russia to be reckoned with. The old order has passed away. The proof is found in the free speech of the Russian press. The bare fact that a St. Petersburg daily has dared to predict that if the revolts are crushed now they will break out again in January or February stronger than ever proves a tremendous change. The only line of movement is forward. Free speech must lead to freedom in all things, to the degree that the country may be able to assimilate and make good use of liberty.—Cleveland Leader.

The American Chameleon.

The American chameleon, a small lizard (Anolis carolinensis), inhabits various parts of the southern United States. The little animal has the remarkable habit of quickly and completely changing its colors, varying from brown to yellow of pale green. Its food consists of insects. The little animal is perfectly harmless to higher forms of life, is often kept as a pet, and has been worn attached to a chain as an ornament. The toes are provided with adhesive pads, which enable the lizard to run upon smooth vertical surfaces.—St. Nicholas.

DOCTORS WHO DIE EARLY.

The Principal Cause Is Said to Be Excessive Nervous Expenditure in Practice.

The diseases which claim the most victims among physicians relatively to all males are gout and diabetes, and there is a high relative mortality from diseases of the nervous system, circulatory system and kidneys, says American Medicine.

From the nature of his habits the physician is not subject to accidents, and, though he is brought into contact with infection to a greater extent than other men, his preventive means are successful and his mortality from infection is very low. Freedom from prolonged muscular strains and high blood tension apparently saves him from arteriosclerosis, but suicide claims many so do the drug habits acquired by the nervously exhausted. It has been said that three-fourths of French morphine users are physicians.

The cause of the physician's early death is evidently the excessive nervous expenditure, insufficient rest and defective nutrition, inseparable from his calling, with its broken and restricted sleep, irregular hours of work, rest and meals, the worry when lives depend upon his judgment and the lack of a day of complete relaxation in each week. The physician who sees his patients every day in the week, month after month, and cannot learn to forget them when he goes home, merely burns the candle at both ends. He violates the law obeyed by every other animal, that there shall be short periods of moderate exertion interrupted by longer periods of rest when repairs are made. It is not too much work as a rule, but scattered work which prevents rest.

American Exports to Orient.

There was a remarkable increase last year in American exports to China and Japan. In ten months the exports to China have been \$50,000,000, compared with \$20,000,000 in the previous year, and to Japan the total for the same time has jumped from \$22,000,000 to \$46,500,000. Our Pacific ferriage to those countries is direct and Europe cannot hope to compete with it in distance and cheapness.

Up-to-Date Monks.

The monks of the St. Bernard hospice in Switzerland are bound to be up to date. They have purchased an automobile to carry provisions up the mountain. In order not to frighten teams they had a horse hitched to the motor wagon. The government's permission had to be obtained, because of the bridges, some of which were not intended for such heavy loads.

TAKING CHANCES

on prescriptions is gambling on the lives of the sick. The branch most important to a pharmacist is accurate COMPOUNDING PRESCRIPTIONS. You get that here in its most perfect exactitude. Physicians rely on us, knowing their instructions will be implicitly fulfilled. Our ingredients are fresh, pure and reliable. For the sick's sake get prescriptions filled here.

G. M. RAMSEY, Druggist.
(Successor to Clark Drug Co.)



PAUL W. ALLEN, Livery, Feed and Sale Stable.

Horses Boarded by Day or Week.
Satisfaction Guaranteed. Best of Service.

Allen Livery Barn

South Townsend Ave., Phone 64.

Patronize Home Industry

By Buying Ice From

Ada Ice and Fuel Co.

Keep Your Money at Home.

We Handle the Best Grades of Coal.

Phone 249. Office at Ice Plant

The Ada Nurseries

Cales Bros. & Hughes, Props.

Our stock consists of all the leading varieties of peach, apple, pear, plum, cherry and apricot trees. A full line of berry and small fruit plants. Thirty varieties of everblooming roses. A nice line of flowering shrubs, vines, evergreens, etc. A dozen varieties of ornamental shade trees. Do you believe in patronizing home industries? Then let us at least figure on your bill. Our stock is first class and our prices are right. See us before you buy. We can save you money.

Nurseries located at extreme west end of 17th St.

THE SUNSET ROUTE

OCEAN to OCEAN

Offers the Best

Fast Trains, Latest Dining, Sleeping and Observation Cars
Between

New Orleans and California, Daily

Through Louisiana, Texas, New Mexico and Arizona, and will carry you over the

Road of a Thousand Wonders

that you read so much and hear so much about from the press and the people. Oil burning locomotives all the way; no smoke, no cinders. For beautiful illustrated literature and other information, see nearest Sunset Ticket Agent

OTIS B. WEAVER

Continues in the Real Estate Business

And will give careful and energetic attention to all business entrusted. He has secured large gains in Ada real estate. Manager for beautiful Sunrise Addition. Office headquarters for prospectors

Weaver Building. 12th and Broadway.

OVERDRAFTS

It is becoming well known by business men that overdrafts, whether large or small, are not approved by the controller of the currency. The large central banks allow overdrafts only in a very small way, and this, it matters not how small, is not approved by the powers that be. This unbusinesslike habit of overdrafts grew out of advancing on moving products, such as cotton, grain and fat stock on the move. The overdraft system is wrong and the man whose account is always overdrawn is the man who spends more money than he makes and will finally have no bank account.

Ada National Bank

Capital and Surplus, \$63,500. Ada, Ind. T.



The Forepaugh Sells circus which visits Ada Friday next is said to have the finest zoological collection in its menagerie ever exhibited in America.



A SYSTEM TONIC

ESPECIALLY EFFECTIVE IN

KIDNEY DISEASES

SOLD EVERYWHERE - PRICE \$1.00 PER BOTTLE

LOCAL NEWS

Chas. Thomas spent the day at Oolite, Cupid flour at No. 17. Guaranteed the best. 95-tf

Miss Etta Russell is reported quite sick.

Cupid flour, best on earth at Walsh's No. 17. 95-tf

J. B. Shirley came over from Tyrola this noon.

Bud Hoard went to Madill on business today.

We guarantee our Cupid flour. No 17. Walsh. 95-tf

Vance Lee was a business visitor at Francis today.

T. A. Roger came in this morning from Oklahoma City.

Walsh handles the White Swan canned goods. Phone 17. 95-tf

Dr. Cattleberry of Konawa is the guest of relatives in the city.

The Nebraska Star Flour at City Corn Mill. Phone 185. 165-3t

J. W. Chilcutt was here from Fitzhugh today on business.

W. J. Baugh of Jesse was a business visitor in our city today.

For Sale—A second hand Glasscock baby walk. Phone 261. 165d5t

Orville Sneed went to Roff today to attend the Presbytery at that place.

If you want the White Swan canned goods, phone us. M. L. Walsh. 95-tf

Rev. Martin was in attendance of the general Presbytery at Roff today.

Mrs. Guin and Miss Laura Fiser of Francis were shopping in the city Thursday.

Singer & Meeks, West Main street, will show you the latest in dry goods and shoes. d66-3t

Rev. J. B. McDonald of Vinita, I. T. is in the city shaking hands with old friends today.

O. Thomas and Mr. Wiley of Kansas City, salesmen, were in the city today calling on the trade.

Mrs. C. A. Galbraith left today for Terrell, Texas where she will visit relatives and friends.

Mrs. Brown came in from Sasakwa to attend the funeral of little Mary Shirley this afternoon.

The little boy of H. A. White and wife living on West 13th street is quite sick with membranous croup.

Miss Ollie Lee has accepted a position with the Singer & Meek Dry Goods store just opened on West Main street.

FOR RENT:—Two nice three room houses, close in, also one two room house. See R. O. Wheeler, at News office. tf-151.

Mrs. Tebolt returned to her home at Whitesboro, Texas, after a visit with Frank Yeargin living on West Main street.

Clyde Price was hurt quite badly this morning while playing on a bed. He jumped and in falling hit his head on a trunk cutting the side considerably.

O. H. West and family of Scarsment, Ken u ky, are prospecting in the city and country. Mr. West speaks in very high terms of Ada and surroundings.

Mary, the little seven year old daughter of Dan Shirley and wife of Ahlosa, died Thursday at their home and was buried here at 3 o'clock in the old cemetery.

J. M. Thompson and family left Wednesday for Goldfield, Nevada, where they will make their future home. Ada regrets to lose such good citizens, but wish for them prosperity and good health.

Singer & Meeks the new dry goods men on West main street, ask you to call and view their new lines and become acquainted with their way of doing business. d66-3t

J. T. Wilson and family will leave here in the morning for Wills Point, Texas where they will make their future home. Mr. Wilson has been book-keeper and manager at the brick plant at this place for the past year.

The La France for Women

THE appearance of the foot stamps the individual.

La France Shoes add that certain touch of quality and refinement which gives a finish to the completest costume.

CHAPMAN
The Shoe Man

For Breakfast

New crop Rolled Oats, Cream of Wheat, Price's Food, Egg-o-See, Grape Nuts, Shredded Wheat Biscuits are a few of the delicacies we have in stock. Also

SWIFT'S HAM and BREAKFAST BACON

And many other things.

If you are good pay we want your business.

Jones Bros.

Successors to Jones & Meaders

Mr. Davis of Dallas is in the city on business.

Henry Hillipp of Kansas City was in the city today.

Mrs. Jim Watkins of Ardmore was a visitor to the city today.

H. S. Williams of Fitzhugh was a caller at this office today.

R. C. Collins of Beebe was a business visitor in the city Thursday.

Jim Cox of Rogerton, New York, was a business visitor in our city on Thursday.

Mrs. W. S. Thompson who has been sick for several days, is reported much better.

A 10x16 portrait given with every dozen of the best photographs.—P. K. Smith. 126-tf

H. H. Montgomery, manager of the brick plant, is transacting business in Oklahoma City.

Call and see the new fall and winter hats just received at Mrs. Westcott's. 169-2t

Wanted: Boy with horse to carry News route. Apply at once to M. D. Steiner, News office. tf

Mrs. Sarraff who has been visiting in Ardmore for several days, returned to her home at Jesse.

Mrs. R. O. Wheeler and son returned Thursday evening from a week's visit with friends at Afton, I. T.

For Rent—One furnished room cheap or two or three rooms for light house-keeping. Apply to Mrs. Olney, 120 E. 17th St. 168t6

Mrs. A. E. Fay who has been attending court in the city for several days, returned to her home at Sulphur this morning.

A. Lambert, wife and son of Wante, Oklahoma, visited Ada for a short time but left this morning for Fort Worth, Tex.

C. E. Wingo, wife and daughter left Thursday evening for Shawnee where Mr. Wingo is employed as book-keeper with the Shawnee Cotton Oil Co.; and will make their future home there.

KIND WORDS FOR WEAVER

Testimonials of His Ability from the University.

The Daily Oklahoman contains this dispatch complimentary to Carlton Weaver:

Norman, Okla., Oct. 4.—Word was received here this morning that Carlton Weaver of the Ada News, was nominated by the democrats of the 87th district in the primary there Tuesday as candidate for delegate to the constitutional convention. Mr. Weaver was a student here in the university last year and a leader in student affairs. He was president of his class, president of the student democratic club and one of the two winning contestants in the Oklahoma-Kansas debate. He has been editor and proprietor of the Ada Daily and Weekly News for several years and is always foremost in any public enterprise. His close acquaintance with economic and governmental problems together with his natural public spirit and upright character mark him as the kind of man Oklahoma needs to help write her constitution. His friends here feel that even this important document can be safely entrusted to men of his character and ability.

A Vote Winner.

The News respectfully solicits the printing of your cards announcing to your friends and those you may meet, your candidacy. The card method of soliciting support has been demonstrated to be good; it helps to become acquainted and will win you votes.

U. S. COURT PROGRESS

Four Jury Trials and Several Prisoners Sentenced.

Quite a variety of business was transacted by the U. S. court Friday before the judge adjourned at 3 o'clock to spend Sunday at home.

There were four jury trials of small civil cases and a number of orders made.

The grand jury turned in its first report, which shows three commissioners' cases with no bill found; original true bill; and 19 true bills found in commissioners cases, most of which are for liquor offenses.

Ten prisoners were brought into court and pleaded guilty to a variety of crimes, chiefly small felonies. They were sentenced variously to from 30 days to two years. One very young one, Thomas Bishop, was sent to the reformatory for two years.

Notice Sale of Real Estate

Estate of Richard M. Prewett, deceased.

Mrs. Willie Mae Prewett, Administratrix.

In the United States District Court at Ada, Indian Territory.

Notice is hereby given that I, Willie Mae Prewett, administratrix of the estate of Richard M. Prewett, deceased, by and under the authority vested in me by an order of said court in said administration made on the 28th day of August, A. D. 1906, will on the 8th day of October A. D. 1906, being the second Monday of said month, at Ada, in the Southern district of the Indian territory, sell at public auction to the highest bidder the following described parcel of real estate to-wit:

One undivided one-half interest in the George hotel and lots 17 and 18 in Block 98 in Ada, Indian Territory.

The terms upon which I will sell said property are as follows: On three months credit upon purchaser executing approved security bearing legal rate of interest. Purchaser has privilege of paying cash.

Witness my hand this 6th day of September, 1906.

WILLIE MAE PREWETT, Administratrix of the estate of Richard M. Prewett, deceased.

GALBRAITH & McKEOWN, Attorneys.

The Rain Has Stopped

many people from buying new fall clothing, if it is you, bring your old suit or overcoat down to Nash and have it made new. New suits to measure from \$15 up. Ladies work a specialty. 148-26t w4t-22

To Postoffice Patrons.

Those persons who have boxes at the postoffice will please have correspondents place box number on all mail matter. Those who have friends visiting them will also have mail addressed to your box number. Keep your boxes locked. J. R. YOUNG, Postmaster. 168-d6t w1

Oklahoma Lease Receipts

Guthrie, Okla., Oct. 5.—Fredrick Wenner, secretary of the territorial school land leasing board, has filed his financial report for September. It shows the month's receipts were \$80,500.32 with office expenses amounting to \$2,258.29. The sum of \$78,242 was turned into the territorial treasury during the month. From lease transfers the receipts were \$141 and from timber waste \$31.50.

Frisco Low Rates.

Commencing August 26th, we will sell until October 31st, tickets at very low rates to points in California, Arizona, Nevada, New Mexico, Old Mexico and Texas. Call and get particulars. I. McNair, Agent, Ada, I. T.

SATURDAY & MONDAY

We are Going to Clean House

Yes that is the word, and to get you to help us we are going to pay you to carry our goods away Saturday and Monday.

We offer 10 doz Richards & Roberts Shirts worth 75c each, sizes 14 to 16 1-2, also 10 dozen other makes, worth 65c and 75c at 35c

150 Ties, worth from 25c to 50c, will be sold at 10c

Along with this we will sell any 15c or 25c Collar in the house at 9c

We have one case of three dozen hats each worth \$2.50, also five dozen other hats, sizes 6 7-8 to 7 1-2, worth \$3.00. Take any of them Saturday or Monday at \$1 35

Ladies' \$3.00 and \$3.50 Shoes Saturday and Monday \$1 50

E. L. STEED

Anti-Horsethief Association.

On the fourth Wednesday of this month the anti-horsethief association of the Indian Territory will meet at Ada and hold a several day's session. They expect a large attendance which will be a good advertisement for Ada.

A Young Mother at 70.

My mother has suddenly been made young at 70. Twenty years of intense suffering from dyspepsia had entirely disabled her, until six months ago, when she began taking electric bitters, which have completely cured her and restored the strength and activity she had in the prime of life," writes Mrs. W. L. Gilpatrick, of Danforth, Me. Greatest restorative medicine on the globe. Sets stomach, liver and kidneys right, purifies the blood, and cures malaria, biliousness and weaknesses. Wonderful nerve tonic. Price 50c. Guaranteed by Dr. F. Z. Holly and G. M. Ramsey's drug stores.

To the Public.

I respectfully notify the public that I have accepted a position with the O. B. Weaver Fire Insurance agency and I earnestly solicit on behalf of this substantial fire agency the insurance patronage of my friends. The strongest company in the world and others just as safe are represented by this agency. R. O. WHEELER.

C. A. Galbraith Tom D. McKeown GALBRAITH & McKEOWN LAWYERS

Over Citizens National Bank Ada, Ind. Ter.

DR. CORDELIA FOUTZ OSTEOPATH

Office and Residence at M. M. Sander's home on South Broadway. Phone 245.

ADA, IND. TER.

FURMAN & CROXTON

ATTORNEYS-AT-LAW

Will do a general Civil and Criminal Practice.

Office in Duncan Building.

A Badly Burned Girl

or boy, man or woman, is quickly out of pain if Bucklin's Arnica salve is applied promptly. G. J. Welch, of Tekonsha, Mich., says: "I use it in my family for cuts, sores and all skin injuries, and find it perfect." Quickest pile cure known. Best healing salve made. 25c at Dr. F. Z. Holly and G. M. Ramsey's drug stores.

See those large and beautiful portraits at Smith's. One given with every dozen of the best photos. 126-tf

MEH AND WOMEN.

Use Dr. J. C. Evans' natural disinfectant in all cases of eruptions or discharges of various kinds. It is a powerful antiseptic, and not acting upon the system.

Sold by Druggists, or sent in plain wrapper, by express, prepaid, for \$1.00, or 3 bottles \$2.75. Circular sent on request.

SCHOOL TABLETS

See them before buying. 200 sheet Pencil Tablet 5c

O. E. LANCASTER - P. O. News Stand

A Full Line of May Manton Bazar PATTERNS

10c each. Catalogues 10c. Fashion Sheet Free.

These patterns are the best that can be purchased anywhere at any price.

Reed & Harrison

LOANS

On Dead Claims, Intermarried Surplus and where Restrictions Are Removed. Improved City Property or to build.

Correct Neat Abstracts of Title at Reasonable Prices

ADA TITLE and TRUST CO.

W. H. EBEL, Pres. and Manager, ADA, IND. TER.

MASON DRUG COMPANY

Has Resumed Business at the Same Old Stand

Clean, Pure, Up-to-date Stock. Utmost Care Given to Prescriptions. The Public's Patronage is Cordially Solicited.

O. K. HATTERS

We clean and press from the finest to the coarsest of ladies' and men's clothes. Hats cleaned and blocked. Make a specialty on pants.

JOHN THACKER

Next door to the Dorland Hotel

Mesdames Cloyd and Dunsten have opened up their Dress Making parlor and are now ready for work. The would be pleased to have all their old customers as well as new ones call and see them.

I have opened the Twelfth Street Meat Market

and ask a share of your patronage. Nothing but the best of meats will be carried and your patronage will be given the most careful attention.

C. L. HICKEY.



Eyes Tested and Glasses Fitted **C. J. Warren, Optician**

Reed & Harrison Wholesale and Retail Buggies

The Best Makes, the Lowest Prices

ADA STEAM LAUNDRY CO.

Is given up to be best. Do

Largest Agency Work

of any plant in this Territory.

Geo. A. Truitt,

Engineer and Land Surveyor

Office Rear Ada National Bank.

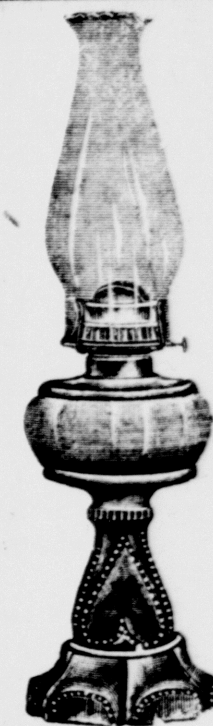
Prompt and Careful Attention

Given to All Work

Entrusted.

NICKEL STORE News

Here is where you save money on everything. Examine our stock and compare our prices with what you are paying, and the economy of buying at the Nickel Store is very evident. Here is where money goes the farthest, because profits are at their lowest. One price to all and that the lowest cash price. Quick sales and small profits.



Lamps

Honest value lamp assortment, all complete with burner, chimney and wick.

First size, 25c.

Second size, No. 2 burner, 35c.

Largest size, No. 2 burner, 50c.

No. 1 flint lamp chimney, 3 for 10c.

No. 2 flint lamp chimney, 5c.

No. 1 engraved lamp chimney, 9c.

No. 2 engraved lamp chimney 10c.

No. 1 brass burners with wick 5c.

No. 2 brass burners with wick 10c.

Kitchen bracket lamp, tin reflector, complete with No. 2 burner and chimney, 25c.

Knives and Forks

Best for the price, 50c to \$1.65 per set.

Butcher Knives 10c, 15c, 20c, 25c



Tea Kettles

6 quart size, heavy granite, 69c.

Come here for house hold and kitchen supplies. Everything in Tinware, Glassware, Queensware, etc. Stoneware crocks and jars, 6c gallon.

We have just received a new line of Men's Gloves from a 10c cloth glove to a \$1.45 military gauntlet. During October we will sell our 35c muleskin glove for 23c.

The Nickel Store is a safe place for children to trade. We make a special effort to give children as good values as could be obtained by shrewdest shoppers.

School Books

Come here to buy your School Books. Why? Because everything is priced at its lowest net spot cash retail value. Because boy or girl can buy as cheap as man or woman.

The

Nickel Store.

The 5c and 10c store of Ada, I. T.

S. M. Shaw, Prop
Phone 77.

MONUMENT TO BURNS.

CHICAGO SCOTCHMEN HONOR
MEMORY OF GREAT POET.

Movement Begun 18 Years Ago to
Erect Statue Crowned with Suc-
cess—Work of Noted Edin-
burgh Sculptor.

Chicago.—One of the most notable
of the many magnificent monuments
erected by Scots the world over to the
memory of the great poet of the peo-
ple, "Bobby" Burns, has just been un-
veiled in this city.

The magnificent bronze, carved by
W. Grant Stevenson, the noted Edin-
burgh sculptor, is the result of nearly
20 years of patient, loving effort on
the part of the Scottish citizens of
Chicago. Aside from a few large do-
nations, the heavy sum required for
the carrying out of the great project
was subscribed in small amounts and
came from the hearts of the thousands
of loyal sons of Scotland scattered
throughout the city. Never, probably,
was there a greater demonstration of



MONUMENT TO ROBERT BURNS.

the love and pride of Scotchmen for
their great poet than has been dis-
played in this long-continued and fi-
nally triumphant effort to erect a worthy
monument to him and one that will
grace the second city of America.

The statue is one of the finest in
the city. Its conception is noble and
the execution will add fame to the al-
ready famous name of its creator.
The four panels which adorn the sides
of a splendid pedestal of Vermont
granite are also the work of Steven-
son and provide a fitting base for the
heroic bronze. The statue is ten and
a half feet in height and the pedestal
twelve and a half feet, giving the en-

tire monument a height of 23 feet.

One of these panels represents the
well-known scene from "Tam o' Shan-
ter," where the witch is shown clutch-
ing the tail of the gray mare, and
bears the motto,
But pleasures are like poppies spread;
You seize the flower, its bloom is shed.

Another illustrates "The Cotter's
Saturday Night," and on the granite
below is carved the line,
From scenes like these old Scotia's grand-
eur springs.

A third panel is a carving of Burns
turning up the mouse's nest, with the
oft-quoted words to which the incident
gave rise.

The best laid plans o' mice and men gang
naught a'gley.

On the remaining side "The Two
Dogs" will be the subject of the carv-
ing, accompanied by the motto,
In fair Virtue's heavenly road
The cottage leaves the palace far behind.

The statue stands in the center of
a large flower bed on the slight rise
opposite the refractory building and
near the lagoon. The site was chosen
by representatives of the Memorial
association, the park commission and
the municipal art commission and is
considered the most picturesque and
appropriate that could be found, giv-
ing, as it does, some suggestion of a
scene on one of the lochs of Scotland.

The movement to build the statue
was inaugurated October 25, 1888,
when a meeting was called for the
purpose of forming and incorporating
the Burns Memorial and Monument
association. To this meeting every
Scottish society in Chicago was in-
vited to send delegates. All entered
into the project with enthusiasm and
from that time until 1893 there was
great activity among all the organi-
zations in a general and cooperative
effort to further the praiseworthy en-
terprise. Entertainments of all kinds
were frequent and the proceeds were
in all cases set aside for the monument
fund. Meanwhile subscriptions from
a dollar upward were constantly re-
ceived from the members of every so-
ciety. And many of these have all
along been made at considerable per-
sonal sacrifice.

In 1893 came the world's fair. Of
course all things gave way to that
great exhibition and the Scottish so-
cieties were but instances of the many
organizations throughout the entire
city whose activities in consequence
were held in abeyance and which, as
has been the history of every similar
body, remained for a time more or
less inactive, requiring a fresh stimu-
lus to arouse the latent enthusiasm.

This new impetus to the movement
was given during 1901 and ever since
then the leaders in all of the socie-
ties have cooperated actively with the
officers of the memorial association in
a steady effort to complete the big un-
dertaking which has finally been
crowned with success.

sell Sage for a quarter of a century.
He was the only man praised in the
financier's will. As executor his for-
tune is made. The business will go
right along with Osborne at the helm.

PRISCILLA'S DAUGHTER.

Old House That Marks the Sequel to
Miles Standish's Courtship.

New York.—There is a sequel to
"The Courtship of Miles Standish"
which Longfellow didn't refer to and
which therefore is not so well known
as the main part of the story. On the



HOUSE BUILT BY SON OF MILES
STANDISH.

other hand there is more certainty
about it.

It will never be known positively
whether the doughty old Captain of
Plymouth did really send his young
friend John Alden to woo the fair
Priscilla for him or not, but we do
know that John Alden and Priscilla
were married, and that Sarah Alden,
the daughter of John Alden and Pris-
cilla, was afterward married to Alex-
ander Standish, the son of Miles
Standish.

If Priscilla refused the old captain
he took it philosophically, for the re-
cord testifies that he afterward mar-
ried "Barbara, who came in the shippe
Ann, in 1623." Alexander Standish
was her son, for Rose, who lay under
the grain fields, had no children.

It is certain that the two families
were always friendly, for at a very
early date they withdrew from Ply-
mouth, Mass., and built their homes in
Duxbury, some nine miles distant
The Standishes and the Aldens were
the first settlers of Duxbury, and their
graves lie there to-day.

The Alden house is still standing, as
is also Alexander Standish's house
which he built for Sarah Alden in
1666. Miles Standish's home was de-
stroyed by fire and the son is said to
have used some of the timbers from
the ruins of his father's house in the
construction of his own.

Quill Toothpicks From France.

Quill toothpicks come from France.
The largest factory in the world is
near Paris, where there is an annual
product of 26,000,000 quills. The fac-
tory was started to make quill pens,
but when these went out of general
use it was converted into a toothpick
mill.

Men On Road Actually Build the Business

Salesmen, Not Dummies, Wanted as Traveling Men—"Personality
and Treatment" Go a Long Way, But Must Be Backed by Good
Goods—Old-Time Methods of Getting Trade—Chicago Commercial
Hotel the Scene of Many Interesting Incidents.

(Copyright, 1906, by Joseph B. Bowles.)

Joannis Carliolanus, the young man
just out of college who had gone down
to New York with his father's lead-
ing traveling salesman and had been
for a week in the hives of metropol-
itan commerce, sat in the smoker of
the Limited bound for Chicago. He
was in the midst of a party of travel-
ing men. His father's leading sales-
man, Watkins, was one of them. He
did not then realize that he sat among
the men who actually build the busi-
nesses—the men on the road!

"It is all right," began an old-
timer, "for these people who make
the goods or job them, to settle back
on their dignity a little, but it isn't
all of them who know just how de-
pendent they are upon their men on
the road. It is only when a crack-
jack man leaves a firm and the head
of the house puts out a dub in his
stead that he finds out how much
he is at the mercy of his salesmen."
"There is one old firm in the hat
business in this country that have ab-
solutely a cinch wherever they go.
Nobody else does make, or it seems,
can make, anything as good as they
do. For nearly a quarter of a century
they did their business through a few
jobbing houses, by mail, and with a
couple of old foggy salesmen. The
management changed and young blood
put young blood out on the road.
They have increased their output
many fold since that time. Yes, sir,
it is all very well to make good stuff,
but a concern to prosper must have
salesmen, not dummies."

Must Have the Goods.

"You bet your life," said the cloth-
ing man, "but at the same time a
man on the road owes it to himself
to have a good, strong line. I know
I was fool enough to work five years
of my life for one house that either
didn't or couldn't turn out good stuff.
They were as nice people as there are
on earth, but I finally had to quit
them and get a bang-up line for my
trade. My customers demanded it of
me. When I walked into the office
and told my people that I was going
to quit them they said to me: 'Haven't
we treated you right in every way,
paid you a handsome salary for what
you have done, and haven't we been
obliging with your trade?' 'Yes,
you have; I am willing to grant you
that, and I'm very sorry that I feel
compelled to leave you; but I cannot
continue to sell my customers per-
sonality and treatment. All of that
helps a great deal, but what they
want is clothing."

"Sure, sure!" spoke up the Boston
flavoring extract man. "The old-time
days when you could walk into a
man's store with a rattle for his baby
in your pocket and sell him five times
as much of your stuff as he really
needed, if you cared to do so, are past,
and the days of the old-time travel-
ing man are over. All of this works
good for the concern that is making
reputable stuff. Why, it used to be
so that a firm simply couldn't let a
good man go, no matter what he did.
"Any of you ever know Patsy Bryan,
who used to travel out in Colorado?"
"Who, that's ever been out west,
doesn't know Patsy?" exclaimed the
old-timer.

Salesman with a Record.

"Well, Patsy, you know," continued
the extract man, "used to be a high
roller. His salary was six thousand a
year, and he spent it, every cent. Why,
that fellow would bet a thousand dol-
lars on the turn of a card or quit busi-
ness for a week to go to the horse
races. He did exactly as he pleased.
He was always behind with his firm,
and it he would build five hundred in
a night the next morning, to square
himself, he would make a sight draft
on his firm for that amount. He was
nearly a year's salary behind. Still,
he did the business."

"Finally, one day, Patsy, after hav-
ing received his monthly warning for
many years, got a letter from one of
the partners in his firm. The letter
read something like this: 'Friend Pat-
sy: You have been with us for a long
time and your services have been deep-
ly appreciated. You have been a good
man, faithful and honorable, but real-
ly we cannot stand any longer this way
you have of continuing in debt with
us and yet drawing on us for \$250, \$500
and \$1,000 whenever you feel like it on
one day and repeat the same perform-
ance again the next. Here I have be-
fore me a draft for \$500 dated the 25th
inst., and here is another dated the
27th for \$700 more. Now, in view of
this end of its having continued so
long, I feel that I should ask you to
resign. This I cannot do, but one
thing is sure—either you or I must
leave the firm. Very truly yours,
—'"

"Well, what did he have to say to
that?" asked the clothing man.

"Say? Patsy was always ready with
an answer. He merely wrote back, 'My
dear sir and friend: I have received
your letter and am very sorry to learn
from it that you are going to quit. You
say that one of us must go. To be sure
it must be you; I owe the house too
much. Wishing you success in what-
ever you may undertake, believe me,
sincerely your friend, Patsy.'"

"What was the denouement of this
episode?" inquired Joannis Carliolanus.
"The long and short of it was Patsy
stayed with the house until they re-

tired from business. He owed them a
few thousand dollars; they not only
squared his account but handed him a
good-sized check on top of this.

"Well, that fellow was the most pop-
ular man that ever struck Colorado.
He went up into Montana after he left
there. One day while he was passing
through Colorado on the Rio Grande
one of his old customers saw him at
the station and persuaded the superin-
tendent of the road to hold the train
for half an hour so that his old friends
in Salida could come down and see
him. He got together a few members
of the brass band and down the street
they marched behind a cornet, a bass
horn and a drum."

Changes in the Business.

"But old-time traveling men and the
Indians are fast fading away," began
the clothing man.

"Yes, there are only a few of us
left," remarked the old-timer.

"Yes, you bet," continued the cloth-
ing man. "Why, I remember when I
was the only man who went out of
New York city for my firm. And then
I carried only one trunk and made a
dozen towns. It used to be all market
business, but here I am now hitting
the trail with 16 trunks and a packer.
They are getting to cutting down the
baggage in my line a great deal by
selling the stuff from swatches. That
reduces the trunks, but we have to go
after our men nowadays just the same.
I used to hang out around the old Com-
mercial hotel in Chicago. Why, when
a merchant came into the lobby he
would get batted around from one of
us to another like a tennis ball. Just
to show you how it went let me tell
you of an old fellow who came in from
Carthage, Mo."

"He didn't have his regular house to
buy from in all lines. In clothing he
was a shopper. I landed on him once,
though, good and hard. I held him
pretty well in line after that for sev-
eral years. I knew his order was a
great big one, and I rather studied his
habits. Early in the game all the boys
in my business had given him their
cards and asked him to come around.
He came regularly to dinner every day
at a quarter to 12, and at half-past al-
most to a dot every day he walked out
of the dining room. I got a tip from
one of my friends about the time he
was going to buy his clothing, which
was next in the list. I saw him walk
out of the dining room; after he put
on his hat he took a stack of business
cards out of his pocket and began to
run over them. I walked up pretty
close behind him, kind of easy, and
when he turned to mine, I simply re-
marked to him, 'Major, that isn't a bad
place to get your clothing. What's the
use of turning any further? I'm here
on the spot, and if you are up to that
line, come and go down with me and
see what I have.' 'Well, I guess I might
as well go along with you as anybody
else,' he said. I saw he did go. That
afternoon I sold him \$4,800."

Landing a Customer.

"Ah, we had great pick-ups in those
days!" commenced a Chicago man. "I
remember I was sort of a stock man. I
hadn't gone on the road then, but the
houses would let most anyone bring
them business in those days. One
morning I was down in this same old
Commercial hotel—it was about seven
o'clock. I saw a man walk up to reg-
ister. In those days, you know, when
you saw a merchant come in, you
waited right up and asked him to
come around and see you—and they
took no offense at it. 'That is what I
have come in for,' they would say if a
man started to apologize to them. So
I walked up to my man and, just as he
dropped a pen, I said: 'Friend, I judge
that you are in to buy some goods.'
'Yes, sir; that's what I've come in for,'
said he. 'I kind of got tired of farm-
ing, so I sold my land and I am going
into business.' 'Well, I suppose you
intend to carry hats, don't you?' 'Yes,
I must have some hats.' 'Well, I am
selling hats and I would like you to
see what I have.' 'All right, I need
some hats,' said he. 'Where are yours?'
I told him. 'All right, wait until I get
some breakfast,' said he, 'and I guess
I'll go down and buy some.'

"Now, look here," said he, as we
started out from the hotel to my store.
'I don't know anything in the world
about business. I'll just have to come
down here and place myself entirely in
the hands of you boys. I've got a good
deal of confidence in people, anyway,
and I don't think that anybody that
wants to act right is going to be treat-
ed wrong (and how much better off
many merchants would be if they only
felt like my friend did), I am just
going to leave this whole thing to you.
You pick me out what you think I
ought to have. If I make money on
them, why you'll be the first man I'll
come to to get more. If I go broke
and have to hire out to the man I sold
my land to, why you aren't going to
get any more business.'

"Well, sir, that fellow was so
straightforward and sensible and good-
natured—he was the best fellow I ever
knew in my life—and he struck me so
that I gave him as fair a bill of hats
as a man ever bought from me in my
life. He was a successful merchant as
long as he lived, and he stuck to me
for nearly 20 years. From the time
he went into business until he died, he
never bought a single hat from any-
body else."

TO ERECT A MONUMENT.

\$10,000 MEMORIAL TO POCAHONTAS
IS PLANNED.

Will Be Dedicated at Opening of
Jamestown Exposition—Movement
Begun by Descendants of Lit-
tle Indian Maiden.

Washington.—Pocahontas is to have
a monument. Her descendants—in-
cluding all relatives of the two Har-
risons, who have been presidents,
Gouverneur Morris, the gifted writer;
Mrs. Burton Harrison and the large
and important Randolph, Cabel and
Fairfax families of Virginia, not to
mention many less well-known people
in New England and other portions
of the United States—have decided
that the little Indian maiden deserves



POCAHONTAS.
(From a Portrait Painted in 1616 in
England.)

this recognition and have organized to
raise \$10,000 to that end.

The monument, which will be dedi-
cated when the Jamestown exhibition
opens, will take the form of a simple
Indian maiden dressed as Capt. John
Smith describes Pocahontas and will
be made by one of the great sculptors.
On the tablets of the pedestal will be
portrayed the principal events in
which this plucky child played an
heroic part.

Membership in the Pocahontas mem-
orial association costs \$1 and is
open to "all patriotic Americans." To
be inscribed upon the rolls one needs
only send the fee to Miss Mary Desha
(of this city) and receive the hand-

SEEKS SEAT IN CONGRESS.

Henry F. Cochems, Ex-College Athlete,
After Republican Nomination.

Milwaukee, Wis.—A man who in his
time has won great fame as a college
athlete on football gridiron as well
as in field events aspires to be a
member of congress. Henry F. Co-
chems, now a lawyer practicing in this
city, has declared he will make a fight
for the coveted seat in the Fifth con-
gressional district, backed by Senator
La Follette. Cochems is remembered
as the best all around athlete at the
University of Wisconsin. While at
Wisconsin Cochems played half back
on the varsity team two years. In
other university athletics Cochems
was equally prominent.

While in the Harvard law school
Cochems, according to the strength
test, was the strongest man in the
world. His test ran up to 1,766 points.
Since his college days he has been
closely identified in political life with
the junior senator from Wisconsin,
Robert M. La Follette. In 1898, at
the age of 23, he nominated Mr. La
Follette for governor at the Republi-
can state convention. In 1900 he
again was a delegate to the conven-
tion which first nominated La Follette
for governor.

In 1904, at the suggestion of Gov.
La Follette, he was made secretary
of the Republican state central com-
mittee. In the present canvass he is
receiving the active support of the
junior senator.

Cochems is the first man who ever
completed the three-year law course

some membership card bearing the
picture of Pocahontas herewith repro-
duced.

One hundred and fifty descendants
of Pocahontas have joined the society
within the past few weeks.

Charles C. Grover, president the
Riggs national bank, Washington, who
is himself of Pocahontas line, lends
solidity to the undertaking by acting
as treasurer of the fund.

Pocahontas married John Rolfe in
April, 1614, and it is through the
daughter of this marriage that the
"Descendants of Pocahontas" base
their claim to fame as a first family.

The story of how the life of Capt.
John Smith was saved by this Indian
girl is familiar to everybody.

After Smith sailed away to England
Pocahontas was for several years never
once seen at Jamestown. Then she
was suddenly brought in a prisoner by
Smith's successor, who had captured
her (by barter of a copper kettle), to
hold as permanent hostage for the fu-
ture good behavior of her father. The
scheme was successful, and during the
four remaining years of Powhatan's
life absolute peace reigned for the
first time in the Virginia colony.

Pocahontas meanwhile was kindly
treated in captivity, and at the sugges-
tion of her new friends, took the
name of Rebecca as a substitute for
her Indian title.

When the Indian girl had been at
the colony something less than a
year she was betrothed to John Rolfe,
a prosperous trader of good English
family, who appears to have married
her more from religious enthusiasm
and political ambition than from love.
As for Pocahontas, her consent to the
marriage was obtained only after she
had been told that her hero, Smith,
was dead. Powhatan heartily ap-
proved of the alliance. Doubtless his
avaricious soul gloated greatly over
the increased possibility of blankets
and grindstones.

For two years after the marriage
the young couple were in Jamestown,
Rolfe pursuing his planting (he was
the first white man to cultivate tobac-
co for commercial purposes)—and his
bride acquiring, with true Indian
quickness, the ways of English wom-
en. That she must have done this to
very good purpose is plain from the
fact that when, in 1616, her husband
took her to England for a visit, her
behavior, even in court circles, was
all that could be desired.

Matoaks is believed to have been
the family name of Pocahontas, and
many of her descendants today wear it
proudly.

at Harvard in two years. He is a
splendid speaker, pleasing of address
and forceful of argument. He is aided
in his unique campaign by his two
brothers—Karl, an opera singer, and
Ed., a lawyer. The program of



HENRY F. COCHEMS.
(Ex-College Athlete Who Would Go to
Congress.)

speeches, songs and strong man stunts
the three brothers can put up is hard
to beat.

Mr. Cochems, if sent to congress,
would advocate a reform in the rules
of the house. The committee on rules,
he maintains, holds autocratic power
and a member is helpless unless the
committee gives him permission to
speak. He would have the committee
named by the house instead of by the
speaker, thus making the committee
look to the house for its instructions.

DANE'S TRIBUTE TO LATE KING.

Silver Wreath from America to Be
Placed on Tomb of Christian.

New York.—All the Danes residing
in the United States have been called



Silver Wreath, Gift of Danes in Amer-
ica.

upon to contribute to a fund for a sil-
ver wreath to be sent to decorate the
tomb of the late King Christian of
Denmark, in the old cathedral of Ros-
kilde. More than 6,000 subscribers all
over the country responded to the
call, which was for amounts not ex-
ceeding 25 cents, and as a result the
committee has procured a handsome

tribute in the shape of a solid silver
wreath which cost about \$2,000.

As the beech is the national tree of
Denmark, its leaf was chosen as the
most appropriate to use in the design.
In the center is the Danish coat of
arms surmounted by the royal crown.
A band of silver wound through the
leaves bears the dates of King Chris-
tian's reign—1863-1906—the inscrip-
tion in Danish, "Fra Dansk i Ameri-
ka," and the motto of King Christian,
"Med Gud for Aaer og Ret," which
means "With God for honor and right."
The wreath is two feet four inches
in diameter and is made entirely of
silver. It was designed by Fr. Ram-
busch, artist, and executed by P. Heis-
ted, jeweler, both of whom are Danish
residents of New York city.

As the wreath has now been com-
pleted, it will be sent at once to the
Danish ambassador in Washington, C.
Bruin. He will place it on the tomb
of the king. This old church was fin-
ished in the eleventh century and is
the resting place of all the kings and
queens of Denmark from the begin-
ning of the tenth century to the pres-
ent day.

"It do look," said Uncle Eben, "like
some men date is mighty smart at
makin' money didn't know nuffin' to
do wif it excep' to buy trouble."